

Misys

Contact:	
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# of years in business: current brand	12 years
Product	Misys Myway
Version (2007 CCHIT minimum)	Misys Myway 2008
Business Model	Client Server (C/S) and Application Service Provider (ASP)
Average time of implementation	C/S: 6 weeks; ASP: 3 weeks
System Features (all electronic)	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes

PRICING

Software	\$8,550 1st provider, \$5,580 each additional (regular \$9,500 1st, \$6,500 others)
ASP	MyWay: \$499/provider/month; MyWay Plus: \$599/provider/month
EHR Template Customization	Included
Licensing (per MD, DO, NP, PA)	See above - fee same for each type
<i>Renewal required?</i>	No
<i>Frequency?</i>	N/A
<i># of staff included</i>	All staff included
Training & Implementation	\$4,500 and up, depends on practice size
Trainer	Included
Implementation	Included
Practice Management Interface	Included
e-Prescribing Interface Setup	Included
<i>e-Prescribing Ongoing</i>	Included
Lab Interface Setup	\$2,700/interface, 1x fee
<i>Lab Ongoing</i>	\$540/year/interface
Radiology Interface Setup	\$3,000/interface, 1x fee
<i>Radiology Ongoing</i>	\$575/year/interface
Support	C/S: \$600; ASP: included
<i>Frequency?</i>	Annually
<i>Support provided via:</i>	Phone / email / onsite
Maintenance	C/S: \$1,710; ASP: Included
Upgrades	Included
<i>Training for upgrades?</i>	Yes
Hardware & Peripherals	
<i>Server</i>	\$4,426
<i>Workstation/Monitor</i>	\$886 / \$189
<i>Scanner</i>	\$1,000
<i>Tablet</i>	\$2,247
Demographics Conversion	\$2,250
Other 3rd party products	See below

List any and all other costs associated for your product:

Drivers license/insurance card import scanner: \$770; wireless antenna: \$442; HUB: \$340; MicroSoft SQL cal license: \$160; UPS for server: \$159; Firewall w/ VPN for home access: \$644; Printer: \$650; and \$500 for any of the following device integrations: QRS (Univ ECG, SpriOxCard PC Spirometer/Pulse Ox), Welch Allyn (Spt Vital/LXi, Vital Monitor, CP Electrocardio, Stress ECG, SpiroPerfect), MidMark (IQmark Digital ECG, IQmark Digital Holter, IQmark Digital Spirometer).

List any other unique features for your product:

Offline synchronization, adaptive learning, intelligent navigation, template-free charting, and easy customization.